

Curriculum Vitae

Personal Details

1	Name In Full	DR. NILESH DATTATRAYA SHINDE
2	Permanent Address:	“Audumber”, 7-A, Mayur Vihar Colony, Near Pawdewadi Naka, Nanded.431602
3	Phone No.: (Residence):	02462-252209
	(Office)	02462-253471
	Mobile	7588850225,8208521894
	Email	snileshjobs@Gmail.Com
4	Nationality:	Indian
5	Date Of Birth :	24August,1978
6	Category	Open
7	Caste	Maratha

Summary of Experience:

- Currently working as an **Assistant Professor** in **SSBES’ Institute of Technology & Management (M.B.A. & B.B.A.)** Nanded since **July 2007 to till Date**.
- Also working as a **Lecturer (Counseling) for M.B.A. in Yashwantrao Chavan Maharashtra University, study centre at Nanded (SSBES’,I.T.M.college, Nanded.)** since **2006 to till date**
- Worked as a **Lecturer** in College of BBA from **August 2006 to June 2007**

Subjects Taught:

Class	Subjects
Bachelor Of Business Administration(B.B.A.)	Growth & Structure of Industries
	Business Laws
	Marketing Management
Master Of Business Administration(M.B.A.)	Marketing Management
	Legal Aspects of Business
	Disaster Management

Roles & Responsibilities:

1. Conducting classes of BBA & MBA
2. Providing Administrative support
3. Working as a Project guide for BBA & MBA students

Publications

International Journals

Sr. No.	Author's names(year), Title of Article, page Nos.	Journal with Volume & Page No.	ISSN/ISBN No of the Journal
1	FDI in n Indian Retail Market: An Overview Author: N.D.Shinde Page No.:16-19 October-2012	International Journal of Multidisciplinary Research (IJMR) Vol.1,Issue 7(1)	ISSN:2277:9302
2	“Bank Account Number Portability(BANP)- A praiseworthy new tune up of Banking” Authors:N.D.Shinde, Dr.H.S.Patil, Dr.H.R.Bhelonde PAGENO-49-53	International Journal Of Multidisciplinary Research(IJMR) Vol.1,Issue 7(1)	ISSN:2277:9302
3	Mobile Banking: A New Horizon Authors: N.D.Shinde, Dr.H.S.Patil Page No-62-66	International Journal Of Multidisciplinary Research(IJMR) Vol.1,Issue 7(1)	ISSN:2277:9302
4	“A Comparative Study of Customer Satisfaction towards Service Quality of Organized & Unorganized Retail Stores in Nanded City” Authors: Dr.M.S.Rode, N.D.Shinde Page No.-76-83	Worldwide International ,Interdisciplinary Research Journal Vol.1 Issue Iii,Dec.2015	ISSN:2454-7905
5	“A Comparative Study of Customer Satisfaction towards Service Quality of Organized & Unorganized Retail Stores in Latur City” Authors: Dr.M.S.Rode N.D.Shinde	International Journal of Multidisciplinary Research Review(IJMDRR) Vol.1 Issue-10, Dec.2015	E-ISSN2395-1885, ISSN2395-1877
6	“A Study of Customer Satisfaction towards Marketing Mix adopted by Organized & Unorganized Retail Stores In Aurangabad City”	International Journal Of Business & Administration Research Review(IJBARR)	ISSN:2348-0653

7	Factorial analysis of Customer attitude towards retailing in Marathwada region Dr.N.D. Shinde	<i>Our Heritage</i> Vol-68-Issue-49 January-2020 UGC Care Listed Journal	ISSN: 0474-9030
8	An Impact of Covid-19 pandemic on Wholesale and Retail Business in Nanded City Authors:Dr.N.D.Shinde, Dr.H.S.Patil	<i>Purakala</i> (UGC Care Journal) Vol-31-Issue-39-May -2020	ISSN:0971-2143

National Publications/Seminars

Sr. No.	Title of the Paper presented	Title of Conference / Seminar	Organized by
1	“Software in Business Process”	National Conference on Recent Trends in Computer Application(NCRTCA) 17-18 Feb,2010	Department Of Management Science, Dr,Babsaheb Ambedkar Marathwada University, Aurangabad-431004
2	“New Dimensions Of Service Quality”	National Conference on Nurturing Service Industry For Economic Development 10-11 Feb,2011	Department of Management Studies, North Maharashtra University, Jalgaon -425001
3	“Retailing & Franchising In India”	Strengthening Today, Building Tomorrow 4-5 March,2011	Vishwakarma Global Business School, Pune
4	“E-Banking A Future Ahead”	National Conclave 2012 Redefining Management Practices: A Perceptive In Changing Business Scenario 11-12 Oct,2012	Sinhgad Institute Of Business, Pune
5	“Viral Marketing”	Role Of Entrepreneurship in The Changing Global Scenario 17-18 Feb,2013	People’s College, Nanded

Previous Experience:

- Worked as **Marketing Executive** for Lazo Computers from **July 2002 to June 2006**
- Extensively worked **in Pre-sales & post sales support**

Roles & Responsibilities:

- As an active team member of sales team carry out following activities.
- Marketing of computers.
- Generation of New Annual Maintenance Contracts. (AMC's).
- Renewing Old Annual Maintenance Contracts. (AMC's).
- Solving Customer Problems & Complaints with help of Technical Support Executives & Try to fulfill utmost customer satisfaction

Educational Qualification:

Exams/ Degrees	Name of Examination	University/ Board	Division	Year of Passing	% of marks obtained	Major subjects offered (specialization, if any)
Ph.D.	Ph.D. Awarded	S.R.T.M. University	----	2017	----	Management Science
P.G.	M.B.A(Marketing Management)	S.R.T.M. University, Nanded	First Class	2002	71%	Marketing Management
U.G.	B.SC.	S.R.T.M. University, Nanded	First Class	1999	66%	Physics, Chemistry, Mathematics
H.S.C.	H.S.C.	Aurangabad	Second Class	1996	51%	Physics, Chemistry, Mathematics
S.S.C.	S.S.C	Aurangabad	Distinction	1994	76%	Physics, Chemistry, Mathematics, Biology, Social Science

I hereby declare that the above written information is true & to the best of my knowledge & belief.

Dr.Nilesh Dattatraya Shinde